



# UNITED NATIONS CHILDREN'S FUND

# FINANCIAL REPORT AND ACCOUNTS

for the year 1965

and

# REPORTS OF THE BOARD OF AUDITORS

### **GENERAL ASSEMBLY**

OFFICIAL RECORDS: TWENTY-FIRST SESSION SUPPLEMENT No. 6A (A/6306/Add.I)

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UNITED NATIONS
New York, 1966

### NOTE

Symbols of United Nations documents are composed of capital letters combined with figures. Mention of such a symbol indicates a reference to a United Nations document.

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#### LETTER OF TRANSMITTAL

26 May 1966

Sir,

I have the honour to transmit to you the financial statements relating to the United Nations Children's Fund with respect to the financial year ended 31 December 1965 and to the Greeting Card Fund for the period ended 31 August 1965. These statements have been examined and certified by the Board of Auditors.

In addition to the above, and in accordance with the relevant resolution of the General Assembly, I have the honour to present the reports of the Board of Auditors with respect to the above Accounts.

Accept, Sir, the assurance of my highest consideration.

(Signed) Mushtaq Ahmad Chairman of the Board of Auditors

The President of the General Assembly of the United Nations
New York

# Part I UNITED NATIONS CHILDREN'S FUND

#### **FOREWORD**

Over the years the field of UNICEF activities has expanded and the information given in the financial report and accounts has been increased considerably to present more fully the financial and statistical aspects of this expansion.

At this time it is considered desirable to revise the form of presentation of the report from that of recent years. The financial report and statements of UNICEF for the nineteenth financial period (calendar year 1965) are submitted herewith and are now shown in three main sections.

The first section is the financial report and statements. The financial report outlines in summary form the salient points of the 1965 financial operations. The statements and supporting schedules are shown on similar lines to those presented in past years.

The second section contains notes on the financial statements which provide supplementary information to statements I and II (following the sequence of the headings on these statements), and to statement III.

Thirdly, the appendices give statistical and other data concerning UNICEF's activities in 1965, which although not forming part of the financial statements, have been included in the financial report in past years for information purposes.

#### A. FINANCIAL REPORT AND STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1965

- 1. The financial statements of the United Nations Children's Fund (UNICEF) for the nineteenth financial period, which ended on 31 December 1965, comprise the following principal statements along with supporting schedules:
  - I. Statement of assets and liabilities as at 31 December 1965;
  - II. Statement of income and expenditure for the year ended 31 December 1965;
  - III. Statement of 1965 budgetary authorizations, obligations incurred and unobligated balances of authorizations, administrative costs and costs of operational services for the year ended 31 December 1965.

#### **SUMMARY**

- 2. In 1965 income from all sources amounted to \$33.0 million, a net increase of \$0.1 million over 1964. Government contributions amounted to \$26.0 million, an increase of \$0.4 million over 1964, and represented 78.9 per cent of the total income for the year. Income from non-governmental sources (21.1 per cent of the total income) fell by \$0.3 million due mainly to a reduction in funds from Freedom-from-Hunger campaigns.
- 3. Total expenditure in 1965 amounted to \$30.3 million compared with \$39.8 million in 1964, a reduction of \$9.5 million. Expenditure in any year depends in the first place on the allocations made the previous year. Consequently the level of allocations in 1964, at \$37 million, which was lower than in 1962 and 1963, made natural a decline in expenditure in 1965. Moreover, for reasons of economy, stocks in the Copenhagen packing and assembly centre were decreased and field offices were asked to exercise care in not calling forward supplies in advance of the date at which they would be required by the development of projects. The decline was accelerated by the suspension of UNICEF co-operation with projects in Indonesia at its request. A number of projects were delayed by shortage of local funds due to anti-inflation programmes, or budgetary difficulties arising from low export prices, etc. Furthermore, UNICEF, in order to use certain currencies, changed some of its procurement to sources with a longer delivery date, and thus some payments have been carried over to 1966.
- 4. In 1965 net administrative costs were \$2.3 million (as compared with \$2.0 million in 1964) and net operational services costs were \$4.0 million (as compared with \$3.7 million in 1964). In addition a number of Governments made cash contributions to UNICEF totalling \$0.8 million to help meet the local costs of UNICEF field offices. The 1965 net administrative costs amounted to 7.59 per cent of the net total expenditures, as compared with 5.21 per cent in 1964 and 5.33 per cent in 1963.
- 5. At 31 December 1964 the Operating Fund had been reduced to \$25.2 million, approximating the accepted target level laid down by the Executive Board. By 31 December 1965, the Operating Fund had increased to \$27.9 million as a result of lower expenditures in 1965. The amount of \$27.9 million was still, however, within the accepted range set by the Executive Board.
- 6. Net allocations in 1965, approved by the Executive Board at its session in June totalled \$32.4 million, of which \$21.9 million required financing from future income (1966 and later). At the end of the June 1965 Executive Board session there were formal commitments outstanding for future allocation amounting to \$28.1 million (this compared with \$26.2 million in outstanding commitments at the end of 1964).

#### Statement 1

### Assets and liabilities as of 31 December 1965\*

	Assets	4	Liabilities	\$
<b>CO</b>	Cash on hand, in transit and at banks (including deposits against irrevocable letters of credit totalling \$258,098.19)  Investments at cost (schedule A)  Custodial investments (UNRWA)  Deposits with governmental agencies and suppliers  Accounts receivable, advances, deposits, etc.	6,460,563.07 11,120,580.93 217,476.17 2,446,334.05 3,485,271.93	Accounts payable and other unliquidated obligations Trust funds—Governments (schedule C) UNRWA agency procurement account Reserve for insurance Operating Fund:	4,201,477.24 299,998.72
	Advance to Greeting Card Fund	403,832.42 10,757,756.77	Unexpended balances of approved allocations <sup>a</sup> 49,734,106.75 Part thereof to be financed from future income 21,870,213.37	
		34,891,815.34		34,891,815.34

CERTIFIED CORRECT

(Signed) W. G. MIDDELMANN
Comptroller

Approved

(Signed) Henry R. LABOUISSE Executive Director

<sup>\*</sup>See section B below, note on statement I, paras. 7-18.

<sup>&</sup>lt;sup>a</sup> In addition, formal commitments approved by the Executive Board against future income amount to \$28,118,800 against which no allocations have yet been made.

# Income and expenditure for the year ended 31 December 1965\*

	\$	\$	\$
Income			
Contributions from Governments, including receivables (schedule D)		26,055,718.54	
Private contributions (including organized campaigns)		3,743,834.30	
Other income			
Contributions from Greeting Card Fund	2,000,000.00		
Income from investments	514,806.44		
Staff assessment plan	647,181.97		
Agency procurement commission	20,000.00		
Miscellaneous income	316,895.66		
Nobel Peace Prize Award	54,651.16		
	3,553,535.23		
Less: difference in exchange	347,766.34	3,205,768.89	33,005,321.73
Expenditure (schedule E)			
Supplies and equipment		18,584,058.30	
Fellowships and training grants	3,135,758.31	10,007,000.00	
Project personnel	1,147,934.10		
Other non-supply assistance	513,273.13	4,796,965.54	
Operational services		4,500,049.94	
		27,881,073.78	
Administrative costs		2,456,846.05	30,337,919.83
Excess of income over expenditure			2,667,401.90
			<del>2,007,401.90</del>
CERTIFIED CORRECT			Approved
(Signed) W. G. MIDDELMANN		(Cianad) II	
Comptroller		(Signed) Henry	cutive Director
		11116	cance Director

<sup>\*</sup>See section B below, note on statement II, paras. 19-25.

Statement III. Budgetary authorizations, obligations incurred and unobligated balances of authorizations, etc. appears overleaf

# Budgetary authorizations, obligations incurred and unobligated costs of operational services for the

	$Bud_{\mathfrak{L}}$	getary authorizat	ions
	Original appropriation	Subsequent section transfers \$	Revised appropriation \$
Part			
I. International staff costs  Salaries, wages and common staff costs	3,864,000.00	30,000.00	3,894,000.00
II. Local costs			
(a) New York Headquarters			
Salaries, wages and common staff costs Other expenses and permanent equipment	986,900.00 338,200.00	(500.00) 9,000.00	986,400.00 347,200.00
	1,325,100.00	8,500.00	1,333,600.00
(b) Field offices  1. East Asia and Pakistan (Bangkok) Salaries, wages and common staff costs Other expenses and permanent equipment	124,200.00 87,000.00	1,000.00 (1,100.00)	125,200.00 85,900.00
	211,200.00	(100.00)	211,100.00
2. South Central Asia (New Delhi)  Salaries, wages and common staff costs  Other expenses and permanent equipment	74,000.00 16,400.00	22,700.00 (200.00)	96,700.00 16,200.00
	90,400.00	22,500.00	112,900.00
3. Europe and North Africa Salaries, wages and common staff costs Other expenses and permanent equipment	512,700.00 152,100.00 664,800.00	(19,100.00) 17,600.00 (1,500.00)	493,600.00 169,700.00 663,300.00
4. Africa, South of the Sahara			
Salaries, wages and common staff costs Other expenses and permanent equipment	335,200.00 183,300.00	(75,300.00) (17,000.00)	259,900.00 166,300.00
	518,500.00	(92,300.00)	426,200.00

# balances of authorizations—administrative costs and year ended 31 December 1965\*

O 1 11 .1	
<b>Obligations</b>	111 C11VV OIL
Outlantons	erat wir i tu

Ac	lministration		Opera	Operational services			Unobligated balances of	
Liquidated by disbursements	Unliquidated \$	Total \$	Liquidated by disbursements	Unliquidated \$	Total \$	Total <b>\$</b>	revised authorizations	
1,263,705.75	8,937.82	1,272,643.57	2,555,933.58	61,417.29	2,617,350.87	3,889,994.44	4,005.56	
670,581.59 204,485.74	2,885.92 27,467.72	673,467.51 231,953.46 905,420.97	308,012.47 98,799.54 406,812.01	2,238.09 11,084.22 13,322.31	310,250.56 109,883.76 420,134.32	983,718.07 341,837.22 1,325,555.29	2,681.93 5,362.78 8,044.71	
875,067.33	30,353.64	903,420.97						
			122,894.17 57,217.59	30.26 2,558.89	122,924.43 59,776.48	122,924.43 59,776.48	2,275.57 26,123.52	
			180,111.76	2,589.15	182,700.91	182,700.91	28,399.09	
 			95,815.11 14,337.97	88.00 460.00	95,903.11 14,797.97	95,903.11 14,797.97	796.89 1,402.03	
			110,153.08	548.00	110,701.08	110,701.08	2,198.92	
203,728.26 53,245.61	763.79 21,043.85	204,492.05 74,289.46	284,722.36 62,369.83	296.07 5,729.28	285,018.43 68,099.11	489,510.48 142,388.57	4,089.52 27,311.43	
256,973.87	21,807.64	278,781.51	347,092.19	6,025.35	353,117.54	631,899.05	31,400.95	
<del></del>	<del>-</del>		252,924.95 135,555.00	695.00 10,149.53				
			388,479.95	10,844.53	399,324.48	399,324.48	26,875.52	

# Budgetary authorizations, obligations incurred and unobligated costs of operational services for the

Budgetary authorize	itions
nal section	Revisea appropriation \$
00.00 40,500.00	206,600.00
00.00 33,200.00	280,800.00
00.00 700.00	98,700.00
0.00 (1,000.00)	•
(300.00)	153,300.00
0.00 (30,000.00)	3,181,200.00
0.00 —	6,161,100.00
0.00	914,100.00
0.00	7,075,200.00
	mal interior         Subsequent section transfers           90.00         40,500.00           90.00         (7,300.00)           90.00         33,200.00           90.00         (1,000.00)           90.00         (300.00)

CERTIFIED CORRECT

(Signed) W. G. MIDDELMANN
Comptroller

<sup>\*</sup> See section B below, note on statement III, paras. 26-34.

# balances of authorizations—administrative costs and year ended 31 December 1965\*

Obligations incurred

Administration			Operational services			Unobligated balances of
Uniiquidated \$	Total \$	Liquidated by disbursements	Unliquidated \$	Total \$	Total \$	revised authorizations
		204,477.24	17.80	204,495.04	204,495.04	2,104.96
_	_	66,010.93	5,222.81	71,233.74	71,233.74	2,966.26
		270,488.17	5,240.61	275,728.78	275,728.78	5,071.22
_		96,905.57		96,905.57	96,905.57	1,794.43
	<del>_</del>	42,717.39	1,369.00	44,086.39	44,086.39	10,513.61
	_	139,622.96	1,369.00	140,991.96	140,991.96	12,308.04
52,161.28	1,184,202.48	1,842,760.12	39,938.95	1,882,699.07	3,066,901.55	114,298.45
12,587.53 48,511.57	2,150,603.13 306,242.92	3,921,685.45 477,008.25	64,782.51 36,573.73	3,986,467.96 513,581.98	6,137,071.09 819,824.90	24,028.91 94,275.10
61,099.10	2,456,846.05	4,398,693.70	101,356.24	4,500,049.94	6,956,895.99	118,304.01
	Uniiquidated \$	Uniiquidated \$\frac{Total}{\\$}\$	Unitiquidated \$\$       Total \$       Liquidated by disbursements \$\$         —       —       204,477.24 66,010.93         —       —       66,010.93         —       —       270,488.17         —       —       42,717.39         —       —       139,622.96         52,161.28       1,184,202.48       1,842,760.12         12,587.53       2,150,603.13       3,921,685.45         48,511.57       306,242.92       477,008.25	Unitiquidated         Total         Liquidated by disbursements         Unliquidated           —         —         204,477.24         17.80           —         —         66,010.93         5,222.81           —         —         270,488.17         5,240.61           —         —         42,717.39         1,369.00           —         —         139,622.96         1,369.00           52,161.28         1,184,202.48         1,842,760.12         39,938.95           12,587.53         2,150,603.13         3,921,685.45         64,782.51           48,511.57         306,242.92         477,008.25         36,573.73	Unitiquidated         Total         Liquidated by disbursements         Unliquidated         Total	Unliquidated         Total         Liquidated dsy disbursements         Unliquidated         Total         Total

Approved
(Signed) Henry R. Labouisse
Executive Director

### Schedule A

# Investments as of 31 December 1965

Deposits with banks	\$	Book value \$	Yield (per cent)
Deposits at 7 days' notice, in US dollars			
Chemical Bank New York Trust Company, New York Chase Manhattan Bank, New York Irving Trust Company, New York Bankers Trust Company, New York	1,665,202.46 1,562,948.33 1,205,596.25 1,137,425.41	5,571,172.45	4.00
Deposits in other currencies (due from January to March 1966)			
Central Bank of India Ltd., New Delhi Bank of London and South America Ltd., London Bankers Trust Company, London Chase Manhattan Bank, Paris Morgan Guaranty Trust Company of New York, Paris Provincial Bank of Ireland Ltd., Dublin Creditanstalt Bankverein, Vienna Commonwealth Trading Bank of Australia, Sydney	1,574,968.50 1,239,061.15 949,587.66 357,142.86 289,351.85 50,406.05 46,457.61 33,602.16	4,540,577.84	4.99
Investments in sterling			
United Kingdom Treasury Bills (91 days) (due from January to March 1966)			
Due 3 January 1966 (£ 20,000)  Due 15 January 1966 (£215,000)  Due 28 February 1966 (£ 60,000)  Due 28 March 1966 (£ 70,000)	55,531.14 593,994.45 165,822.11 193,482.94	1,008,830.64	5.36
Total investments		11,120,580.93	4.53

Schedule B

Contributions receivable from Governments as of 31 December 1965

	To the central account		For local administrative		
	For years		costs of field	Total	
	prior to 1965	For 1965	office <b>s</b> for 19 <b>6</b> 5	contributions receivable	
Governments	\$	\$	\$	\$	
Afghanistan		4,000.00	22,000.00	26,000.00	
Algeria		40,000.00	18,775.48	58,775.48	
Belgium		200,000.00	· <del></del>	200,000.00	
Bolivia		5,000.00	_	5,000.00	
Brazil	29,032.29	·		29,032.29	
Chile	31,347.00	80,000.00		111,347.00	
China		22,500.00	<del></del>	22,500.00	
Congo (Leopoldville)		15,760.00		15,760.00	
Costa Rica	4,421.05	25,578.95	_	30,000.00	
Cyprus		1,999.24		1,999.24	
Dahomey	5,000.00			5,000.00	
Dominican Republic	60,000.00		_	60,000.00	
Ecuador		10,016.51		10,016.51	
Gabon		5,102.04		5,102.04	
Haiti	10,000.00			10,000.00	
India			83,020.96	83,020.96	
Iran	5,000.00	********	, <del></del>	5,000.00	
Israel		40,000.00		40,000.00	
Italy	128,000.00	224,000.00		352,000.00	
Libya		4,200.50	_	5,200.50	
Liechtenstein		1,500.00		1,500.00	
Mali		3,265.31	4,897.96	8,163.27	
Mauritius	<del></del>	4,052.92	· <del>_</del>	4,052.92	
Mexico	13.60	499,986.40		500,000.00	
Nepal		1,000.00		1,000.00	
New Zealand		208,565.07		208,565.07	
Nigeria		42,005.04	Warner .	42,005.04	
Pakistan		136,436.93		136,436.93	
Panama		15,000.00		15,000.00	
Paraguay	70,000.00	20,000.00	<del></del>	90,000.00	
Peru		29,850.74		29,850.74	
Senegal		10,204.08	10,204.08	20,408.16	
Syria		12,500.00	· <u>—</u>	12,500.00	
Thailand		77,032.62		77,032.62	
Trinidad and Tobago	7,000.00	7,000.00		14,000.00	
United States of America	187,813.00	8,332,675.00		8,520,488.00	
Yemen	<del></del>	2,000.00	_	2,000.00	
	537,626.94	10,081,231.35	138,898.48	10,757,756.77	

SCHEDULE C

Trust funds—Governments—as of 31 December 1965

		Contributions	
	To UNICEF-aided projects \$	To the local administrative and other costs of UNICEF field offices	Total \$
Balances 1 January 1965	3,830,129.86	133,427.88	3,963,557.74
Receipts			
Funds received during	2,920,045.12	823,975.44	3,744,020.56
TOTAL	6,750,174.98	957,403.32	7,707,578.30
Disbursements			
Expenditures during year Funds returned	2,730,121.83 10,041.84	765,937.39 —	3,496,059.22 10,041.84
TOTAL	2,740,163.67	765,937.39	3,506,101.06
Balances 31 December 1965	4,010,011.31	191,465.93	4,201,477.24
		=======================================	

### Schedule D

# Contributions from Governments to the central account (including contributions receivable) during the year ended 31 December 1965

	<b>,</b>			
Governments	Currency paid or pledged	US dollar	equivalent	cash contribu- tions from Governments of UNICEF- assisted coun- tries towards local admin- istrative and other costs of UNICEF field offices (trust funds) US dollar equivalent
Afahanistan	US dollars		10,000.00	27,000.00
Afghanistan Algeria	Dinars		40,000.00	32,083.98
Argentina	Pesos		56,179.78	<b>,</b>
Australia	Pounds		537,634.41	
Austria	Schillings		97,434.55	
Belgium	Francs		200,000.00	
Bolivia	US dollars		5,000.00	
Brazil	Cruzeiros		94,444.44	17,559.24
British Caribbean Territories				
Antigua	Pounds sterling		175.02	
Bahamas	Pounds sterling		2,800.34	
Dominica	US dollars		54.71	
St. Vincent	Pounds sterling		437.55	
British Guiana	US dollars		889.71	
British Honduras	Pounds sterling		700.08 3,267.45	
Brunei	Pounds sterling		12,820.51	
Bulgaria	Pounds sterling		56,006.72	57,958.84
Burma Byelorussian Soviet Socialist	rounds sterning		30,000.72	<i>57</i> ,250.0 1
Republic Socialist	Rubles		62,500.00	
-	Francs (CFA)		13,300.00	
Cameroon	US dollars		921,658.99	
Canada Ceylon	Pounds sterling		14,701.76	4,199.91
Chad	Francs (CFA)		10,204.08	,
Chile	US dollars		80,000.00	2,739.63
China	NT dollars	17,525.00		
<b>5</b>	US dollars	5,000.00	22,525.00	
		<del></del>	45454050	0.006.25
Colombia	US dollars		154,719.59	9,096.35
Congo (Brazzaville)	Francs (CFA)		14,285.71 21,760.00	
Congo (Leopoldville)	US dollars		25,578.95	
Costa Rica	US dollars		70,000.00	
Cuba	Pounds sterling		1,999.24	
Cyprus Czechoslovakia	Koruny		69,444.44	
	Francs (CFA)		6,934.00	
Dahomey	Kroner		256,261.76	
Denmark	US dollars		20,000.00	
Ecuador Ethiopia	Dollars		18,136.38	1,870.00
Federal Republic of Germany	Deutschemarks		1,509,433.96	•
Finland	Markkas		93,750.00	
France	Francs		1,109,183.67	
Gabon	Francs (CFA)		5,102.04	
Gambia	Pounds sterling		1,680.20	1,680.20
Greece	US dollars		69,000.00	
Guatemala	Quetzales		30,000.00	
Guinea	Francs (CFA)		22,179.59	
Holy See	US dollars	•	1,000.00	
Honduras	US dollars		20,000.00	
Hong Kong	Pounds sterling		4,375.52	1,806.22
Hungary	Forints		6,388.42	
	4 79			

# Contributions from Governments to the central account (including contributions receivable) during the year ended 31 December 1965

Governments	Currency paid or pledged	US dollar	equivalent	Cash contributions from Governments of UNICEF- assisted countries towards local administrative and other costs of UNICEF field offices (trust funds) US dollar equivalent
Iceland India	Kronur		10,651.16	
Iran	Rupees		839,983.20	153,086.94
Iraq	US dollars		275,000.00	22,500.00
Ireland	US dollars Pounds		70,000.00 1 <b>5,0</b> 09.30	
Israel	US dollars		40,000.00	
Italy	Lire		224,000.00	
Ivory Coast Iamaica	Francs (CFA)		10,204.08	32,653.06
Janaica Japan	US dollars		9,800.00	
Jordan	US dollars		236,200.00	
Kenya	Pounds sterling East African shillings		5,600.67	
Kuwait	US dollars		2,801.12 10,000.00	
Laos	US dollars		1,000.00	
Lebanon	Pounds		14,698.28	
Liberia Libya	US dollars		10,000.00	
Liechtenstein	Pounds sterling		16,802.01	
Luxembourg	Swiss francs Belgian francs		1,500.00 6,000.00	
Madagascar	Francs (CFA)		10,204.08	
Malawi	Pounds sterling		839.05	
Malaysia Mali	Pounds sterling		51,129.47	10,850.26
Mauritania	France (CFA)		15,510.21	4,897.96
Mauritius	Francs (CFA) Rupees		4,081.63 4,052.92	
Mexico	US dollars		499,986.40	36,334.40
Monaco Morocco	French francs		2,040.82	00,001.10
Nepal	US dollars		49,998.00	18,749.00
Netherlands	Rupees		1,000.00	
New Zealand	Guilders Pounds Pounds		138,888.89	
Nicaragua	US dollars		208,565.07 10,000.00	
Niger	Francs (CFA)		8,163.26	
Nigeria Norway	Pounds		42,005.04	
Pakistan	Kroner	00.600.00	451,905.79	
Takistan	Rupees Pounds sterling	98,698.03 37,738.90	136,436.93	61 002 70
			100,400.33	61,003.78
Panama Paraguay	US dollars		15,000.00	
Peru	US dollars		20,000.00	
Philippines	Pesos		89,552.24 185,000.00	47 441 71
Poland	Zlotys		100,000.00	47,441.71
Republic of Korea	Won	11,108.42	,	
	US dollars	5,000.00	16,108.42	15,000.00
Republic of Viet-Nam	Piastres	16,500.00		
	US dollars	8,500.00	25,000.00	163.26
Romania	Lei			_
Saudi Arabia	US dollars		25,000.00	
Senegal	Francs (CFA)		20,000.00 10,204.08	10.204.00
<b>u</b>			10,204.00	10,204.08

# Contributions from Governments to the central account (including contributions receivable) during the year ended 31 December 1965

Cash contribu-

Governments	Currency paid or pledged	US dollar	cquivalent	cash contribu- tions from Governments of UNICEF- assisted coun- tries towards local admin- istrative and other costs of UNICEF field offices (trust funds) US dollar equivalent
Signa I gang	Pounds starling		11,201.34	
Sierra Leone Singapore South Africa Spain Sudan Sweden Switzerland Syria Thailand	Pounds sterling Pounds sterling Rands Pesetas Pounds sterling Kronor Francs Pounds Contribution in kind (rice)	130,000.00	6,510.83 50,293.39 100,000.00 13,039.40 1,003,875.97 439,814.81 12,500.00	918.04
	Bahts	75,000.00	205,000.00	86,562.50
Togo Trinidad and Tobago Tunisia Turkey Uganda	Francs (CFA) US dollars US dollars Liras East African shillings		8,163.27 7,000.00 19,700.00 194,444.44 11,204.48	4,081.63 14,503.63 136,833.32
Ukrainian Soviet Socialist Republic	Rubles		125,000.00	
Union of Soviet Socialist Republics United Arab Republic United Kingdom of Great Britain	Rubles Pounds		675,000.00 114,800.00	12,197.50
and Northern Ireland United Republic of Tanzania United States of America Upper Volta Yemen Yugoslavia Zambia	Pounds sterling East African shillings Dollars Francs (CFA) US dollars Dinars US dollars		1,120,134.42 5,602.24 12,000,000.00 8,163.26 2,000.00 200,000.00 8,400.00	
			26,055,718.54	823,975.44

Note: In addition to the cash funds as stated above, a number of Governments gave free services (Ethiopia, Guatemala, Nigeria, Pakistan, Republic of Korea, Thailand) valuation of which is not recorded in UNICEF financial accounts.

# Statement of allocations, expenditures, and balances of

	Allocations		
	Balance 1 January 1965 (1)	Authorized in 1965 (2) \$	Total for 1965 and after (3)
AREA AND COUNTRY ASSISTANCE	v	φ	\$
Africa			
Algeria Basutoland Bechuanaland	759,245.89 154,890.56	387,667.99 125,461.47 65,000.00	1,146,913.88 280,352.03 65,000.00
Burundi	56,930.42	39,653.51	96,583.93
Cameroon Central African Republic Chad	78,771.02 93,920.66 122,786.89	1,380.87 60,267.96 17,922.99	80,151.89 154,188.62
Comoro Islands	40,222.81	(4,863.50)	140,709.88 35,359.31
Congo (Brazzaville)	143,786.87	100,767.08	244,553.95
Congo (Democratic Republic of)	748,979.36	1,363.69	750,343.05
Dahomey Ethiopia	112,234.04 611,370.56	20,053.81	132,287.85
Gabon	130,707.77	412,364.68 34,746.21	1,023,735.24 165,453.98
Gambia	12,428.55	51,858.67	64,287.22
Ghana	451,939.02	137,727.00	589,666.02
Guinea	171,839.20	<i>7</i> 0,584.44	242,423.64
Ivory Coast Kenya	297,934.24	168,744.91	466,679.15
Liberia	853,957.95 37,602.05	327,645.37 54,798.49	1,181,603.32 92,400.54
Madagascar	881,460.16	27,826.60	409,286.76
Malawi	92,210.53	95,793.48	188,004.01
Mali	272,923.03	267,665.50	540,588.53
Mauritania Mauritius	196,788.01 74,327.51	170,074.74 19,317.02	366,862.75
Morocco	759,181.56	363,717.32	93,644.53 1,122,898.88
Niger	154,094.63	65,446.63	219,541.26
Nigeria	1,071,351.31	376,842.47	1,448,193.78
Rwanda St. Helena	116,128.52 234.02	75,247.19	191,375.71
Senegal	196,356.90	1,034.08 94,317.86	1,268.10 290,674.76
Seychelles	11,877.61	5,435.80	17,313.41
Sierra Leone	59,889.43	99,019.85	158,909.28
Somalia Southern Rhodesia Southern Rhodesia	283,059.18	184,937.01	467,996.19
Swaziland	135,551.92	50,000.00 12,082.36	50,000.00 147,634.28
Togo	40,884.65	108,777.76	149,662.41
Tunisia	532,812.13	360,913.47	893,725.60
Uganda	207,450.49	93,367.99	800,818.48
United Republic of Tanzania Upper Volta	454,719.36 60,008.06	144,973.74 262,938.19	599,693.10
Zambia	235,998.28	90,337.47	322,946.25 326,335.75
Regional	997,024.15	73,131.58	1,070,155.73
Area total	11,213,879.30	5,116,343.75	16,330,223.05
Asia			
East Asia and Pakistan			
Burma	674,183. <b>2</b> 6	486,075.91	1,160,259.17
Cambodia	152,029.00	175,614.15	327,643.15
China	1,219,486.35	525,644.91	1,745,131.26
Hong Kong Indonesia	39,051.52	12,743.36	51,794.88
Indonesia Laos	1,920,013.04 39,468.57	51,832.36 3,610.86	1,971,845.40 43,079.43
Malaysia	185,110.05	103,231.65	288,341.70
Pakistan	3,162,536.29	554,141.16	3,716,677.45

# allocations for the year ended 31 December 1965

		Expenditures			
Supplies and	Fellowships and	Project	Other		Balances of allocations,
equipment	training grants	personnel	services	Total	31 December 196.
(4)	(5)	(6)	(7)	(8)	(9)
\$	\$	\$	\$	\$	\$
210,090.04	280,596.89			490,686.93	656,226.95
62,185.06	33,205.65	56,759.44		152,150.15	128,201.88 65,000.00
16,418.47	14.00			16,432.47	80,151.46
12,017.46	4,955.97			16,973.43	63,178.46
16,946.15	660.00	28,192.88		45,799.03	108,389.59
15,269.47	29,653.87	6,555.30		51,478.64	89,231.24
5,038.75				5,038.75	30,320.56
30,613.52	28,800.93	25,129.09		84,543.54	160,010.41
15,098.81	24,582.20	139,436.70	50.00	179,167.71	571,175.34
27,757.80	6,449.06	8,276.09		42,482.95	89,804.90
232,770.32	150,762.48	83,236.44	175.63	466,944.87	5 <b>5</b> 6, <b>7</b> 90. <b>37</b>
11,598.63	2,850.00	33,434.50		47,883.13	117,570.85
20,065.61	1,657.28			21,722.89	42,564.33
29,941.84	·	6,588.24		36,530.08	553,135.94
65,476.02		•		65,476.02	176,947.62
144,298.34	14,515.85	15,066.71		173,880.90	292,798.25
369,597.57	156,593.57	32,405.51	17,462.09	576,058.74	605,544.58
16,200.84	10.26	3,888.56		20,099.66	<i>72,</i> 300.88
213,649.05	830.00	10,671.79		225,150.84	184 <b>,135</b> .92
21,853.83	23.11	2,731.55		24,608.49	163,395.52
113,207.74	142,928.23	8,344.92		264,480.89	276,107.64
60,278.89	27,182.14	6,111.09		93,572.12	273,290.63
49,603.10	,			49,603.10	44,041.43
477,589.83	148,408.35	21,950.27	410.36	648,358.81	474,540.07
31,798.73	29,664.79	22,254.54		83,718.06	135,823.20
193,546.67	34,332.01	56,665.77		284,544.45	1,163,649.33
65,133.69	·			65,133.69	126,242.02
1,107.74				1,107.74	160.36
67,651.53	8,220.39	3,058.31		78,930.23	211,744.53
8,562.65	,			8,562.65	8,750.76
36,905.50	14,738.76	3,145.74		54,790.00	104,119. <b>2</b> 8
126,987.12	77,802.60	152.82	398.74	205,341.28	262,654.91
	,			·	50,000.00
35,931.80	7,822.92	2,860.89		46,615.61	101,018.67
31,512.53	624.64	,		32,137.17	117,525.24
133,736.86	50,980.23	74,175.86	435.15	259,328.10	634,397.50
67,123.51	23,366.67	6,626.71		97,116.89	203,701.59
364,487.20	28,080.82	5,555.51		398,123.53	201,569.57
44,827.21	3,524.45	15,628.22		63,979.88	258,966.37
37,105.30	59,493.42	25,389.37		121,988.09	204,347.66
24,461.05	112,251.99	203,496.15		340,209.19	729,946.54
3,508,446.23	1,505,583.53	90 <b>7</b> ,788.97	18,931.97	5,940,750.70	10,389,472.35
201.027.53	10.704.00			202 450 26	0 E
284,935.08	18,524.28	157 10		303,459.36	856,799.81 211,599.99
51,471.02	64,415.01	157.13	1 000 66	116,043.16	
504,887.16	78,392.52	110,950.61	1,880.66	696,110.95	1,049,020.31
22,751.08	732.80	10 155 01	247 02	23,483.88	28,311.00
(25,204.03)	5,174.26	10,155.81	347.83	(9,526.13)	1,981,371.53
25,744.68	4,816.15	101.50		30,662.33	12,417.10 86,695.61
201,646.09	E0 210 66	11 054 55	7 067 66	201,646.09	2,554,998.60
1,092,537.98	50,218.66	11,854.55	<b>7,067.6</b> 6	1,161,678.85	4,337,220.00

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# Statement of allocations, expenditures, and balances of

		Allocations	
	Balance 1 January 1965 (1)	Authorized in 1965 (2)	Total for 1965 and after (3)
AREA AND COUNTRY ASSISTANCE (continued)	\$	\$	\$
Asia (continued)			
Philippines Republic of Korea Republic of Viet-Nam Singapore Thailand Tonga Western Samoa Pacific Islands Territories Regional	944,600.84 283,899.55 275,941.06 8,099.58 734,352.90 20,195.86 29,186.77 54,541.47 104,499.70	464,300,44 230,138.17 417,109.86 11,347.38 738,070.25 (425.33) (296.18) 103,801.73 (90,051.99)	1,408,901.28 514,037.72 693,050.92 19,446.96 1,472,423.15 19,770.53 28,890.59 158,343.20 14,447.71
Area total	9,847,195.81	3,786,888.69	13,634,084.50
South Central Asia			
Afghanistan Ceylon India Mongolia Nepal	410,804.20 136,948.15 8,391,495.01 13,194.15	678,908.55 149,429.01 4,943,663.64 104,000.00 211,972.00	1,089,712.75 286,377.16 13,335,158.65 104,000.00 225,166.15
AREA TOTAL	8,952,441.51	6,087,973.20	15,040,414.71
Frates Mali			
Eastern Mediterranean  Aden Cyprus Iran Iraq Israel Jordan Lebanon Libya Saudi Arabia Sudan Syria Turkey United Arab Republic Yemen	71,396.12 128,367.30 860,086.42 623,558.74 49,267.89 285,388.05 56,579.38 154,853.44 22,893.80 284,472.36 107,796.36 910,207.48 426,142.06 44,570.94	65,389.04 4,025.67 1,327,154.81 242,964.63 (33,376.35) 447,421.30 35,892.19 34,948.14 677.72 138,991.24 5,947.63 508,753.36 370,990.12 145,073.09	136,785.16 132,392.97 2,187,241.23 866,523.37 15,891.54 732,809.35 92,471.57 189,801.58 23,571.52 423,463.60 113,743.99 1,418,960.84 797,132.18 189,644.03
Area total	4,025,580.34	3,294,852.59	7,320,432.93
Europe			
Greece Italy Malta Poland Spain Yugoslavia  AREA TOTAL	219,089.86 26,302.20 33,000.00 333,393.71 306,423.27 423,878.43 1,342,087.47	9,983.11 901.28 143,140.32 254,588.74 7,824.36	229,072.97 26,302.20 33,901.28 476,534.03 561,012.01 431,702.79
	1,042,007.4/	416,437.81	1,758,525.28
The Americas Argentina Bolivia Brazil British Guiana	558,424.67 238,586.48 2,919,903.26 128,128.20	68,600.19 98,445.08 220,308.19 55,902.72	627,024.86 337,031.56 3,140,211.45 184,030.92

### allocations for the year ended 31 December 1965

		Expenditures			
Supplies and equipment (4)	Fellowships and training grants (5) \$	Project personnel (6) \$	Other services (7)	Total (8) \$	Balances of allocations, 31 December 196 (9) \$
,	,	ν	<b>y</b>	φ	Þ
647,144.73	22,699.33	9,561.61	5,691.29	685,096.96	723,804.32
125,975.44	35,947.50	2,429.23	2,021.22	164,352.17	349,685.55
227,225.08	25,202.82	597.93	2,109.39	255,135.22	437,915.70
21,543.72			,	21,543.72	(2,096.76)
680,026.60	61,810.13	3,058.45		744,895.18	727,527.97
16,466.19				16,466.19	3,304.34
9,610.84				9,610.84	19,279.75
42,609.84				42,609.84	115,733.36
(532.49)				(532.49)	14,980.20
3,928,839.01	367,933.46	148,866.82	17,096.83	4,462,736.12	9,171,348.38
240 205 01	0.007.50	141.001.10		F04 6F4 46	<b></b>
349,285.91 103,914.22	9,997.58	141,991.13		501,274.62	588,438.13
3,442,501.82	139,142.55	3,200.18 89,658.42	6,518.29	107,114.40 3,677,821.08	179,262.76
669.35	107,172.55	02,030.42	0,316.29	669.35	9,657,337.57 103,330.65
10,526.85	1,084.96			11,611.81	213,554.34
· · · · · · · · · · · · · · · · · · ·		224 040 72	6.510.00		
3,906,898.15	150,225.09	234,849.73	6,518.29	4,298,491.26	10,741,923.45
35,080.02	30,712.17			65,792.19	70,992.97
7,402.84				7,402.84	124,990.13
1,372,106.85	11,342.47	3,868.06	1,789.62	1,389,107.00	798,134.23
529,706.88	5,180.62		309.80	535,197.30	331,326.07
212 410 00	5,478.82	21 001 70	050.04	5,478.82	10,412.72
213,419.80 11,327.49	714.84 1,588.07	21,001.79	252.94	235,389.37	497,419.98
72,191.02	3,814.25	3,269.06	6,879.09	19,794.65 79,274.33	72,676.92
7,313.68	3,017.23	3,209.00		7,313.68	110,527.25 16,257.84
40,822.62	113,357.01	2,831.82		157,011.45	266,452.15
57,577.31	- 10,007 101	2,001.02		57,577.31	56,166.68
488,034.19	<i>77,377.</i> 69	30,043.34	950.42	596,405.64	822,555.20
174,550.33	16,602.07	23,695.31		214,847.71	582,284.47
19,563.50	6,487.24			26,050.74	163,593.29
3,029,096.53	272,655.25	84,709.38	10,181.87	3,396,643.03	3,923,789.90
00 220 44	1.075.60	1 002 00		01.017.01	100 057 40
88,339.64	1,075.60 4,816.00	1,802.60	57.07	91,217.84 4,873.07	137,855.13
9,726.21	1,801.25		57.07	4,873.07 11,527.46	21,429.13 22,373.82
224,126.11	181.55			224,307.66	252,226.37
42,747.57	24,473.67	9,068.84	6,177.12	82,467.20	478,544.81
96,836.80	650.98		4,630.54	102,118.32	329,584.47
461,776.33	32,999.05	10,871.44	10,864.73	516,511.55	1,242,013.73
149,120.19	18,582.24			167,702.43	459,322.43
71,278,23	46,211.59	21,832.63		139,322.45	197,709.11
86,934.44	75,698.53	26,311.00	373.77	189,317.74	2,950,893.71
31,325.07				31,325.07	152,705.85

### Statement of allocations, expenditures, and balances of

	Allocations		
	Balance 1 January 1965 (1) <b>\$</b>	Authorized in 1965 (2) \$	Total for 1965 and after (3)
AREA AND COUNTRY ASSISTANCE (continued)	•	Ψ	"
The Americas (continued)			
British Honduras Chile Colombia Costa Rica Cuba Dominican Republic Ecuador El Salvador Guatemala Haiti Honduras Jamaica	23,066.15 751,922.32 1,004,866.77 388,588.30 149,831.81 210,621.90 263,755.64 424,199.49 664,469.56 459,437.17 262,734.40 170,787.79 976,699.96	24,629.81 (6,794.72) 627,198.21 134,346.38 8,306.30 262,530.71 326,557.67 38,168.09 158,560.83 59,005.47 158,410.24 (54,094.12) 2,115,191.78	47,695.96 745,127.60 1,632,064.98 522,934.68 158,138.11 473,152.61 590,313.31 462,367.58 823,030.39 518,442.64 421,144.64 116,693.67 3,091,891.74
Mexico Nicaragua Panama Paraguay Peru Surinam Trinidad and Tobago Uruguay Venezuela British Caribbean Territories:	617,368.97 275,956.28 373,762.15 992,195.41 23,904.17 75,723.09 101,066.86 55,439.34	72,784.51 258,494.67 451,151.53 160,862.70 25,539.80 (7,319.11) 2,511.71 183,102.70	690,153.48 534,450.95 824,913.68 1,153,058.11 49,443.97 68,403.98 103,578.57 238,542.04
Antigua Barbados Dominica Grenada Montserrat St. Kitts-Nevis-Anguilla St. Lucia St. Vincent Turks and Caicos Islands Regional	6,328.94 9,708.89 28,791.70 23,219.19 22,389.91 35,977.03 2,717.91	3,276.92 15,568.38 10,639.63 4,565.90 3,706.13 7,289.20 5,842.78 3,490.05 1,143.49 308,196.61	3,276.92 21,897.32 20,348.52 33,357.60 26,925.32 29,679.11 41,819.81 6,207.96 1,143.49 993,745.13
Area total	12,926,122.23	5,806,120.43	18,732,242.66
Undistributed charges	(8,294,009.01)	3,000,120.70	(8,294,009.01)
TOTAL FOR ALL AREAS	40,013,297.65	24,508,616.47	64,521,914.12
General Assistance  Country planning and programme development Development of protein-rich foods for children Fellowships—Calcutta Training Centre International Children's Centre, Paris and Paediatric	267,020.39 182,666.32 26,071.60	100,000.00	267,020.39 282,666.32 26,071.60
Training (United Kingdom and Poland)  Nutrition and dairy training  Nutrition personnel  Planning for children and youth in national develop-	472,112.95 367,129.98 371,766.61	415,000.00 234,000.00 (576,590.93)	887,112.95 601,129.98 (204,824.32)
ment and related activities Freight on milk Freight on supplies Emergencies Operational services  Administrative costs	(4,176.98) 843,085.51 1,330,452.04 50,034.41 2,484,642.33 1,234,562.74	239,357.64 (394,377.13) 899,363.65 43,996.40 4,638,157.67 2,325,837.26	235,180.66 448,708.38 2,229,815.69 94,030.81 7,122,800.00 3,560,400.00
ADMINISTRATIVE COSIS			
Totals	47,638,665.55	32,433,361.03	80,072,026.58

# allocations for the year ended 31 December 1965

		Expenditures			
Supplies and equipment (4)	Fellowships and training grants (5)	Project personnel (6)	Other services (7)	Total (8)	Balances of allocations, 31 December 1965 (9)
\$	*\$	\$	\$	\$	\$
17,588.20				17,588.20	30,107.76
24,950.03	22,432.05	12,739.64	(570.70)	59,551.02	685,576.58
522,096.38	140,350.05	30,982.32		693,428.75	938,636.23
158,450.27	17,455.31	27,063.74		202,969.32 150,514.80	319,965.36 7,623.31
150,514.80 92,172.77	3,356.60			95,529.37	377,623.24
321,834.57	39,675.55	10,071.69		371,581.81	218,731.50
77,953.76	3,945.82	2,692.49		84,592.07	377,775.51
163,879.63	44,650.31	3,660.16	4.40	212,194.50	610,835.89
299,065.11	3,060.44	•		302,125.55	216,317.09
51,428.92	22,351.92	1 <b>,2</b> 97.66	204.04	75,282.54	345,862.10
5,167.07	15,261.08			20,428.15	96,265.52
1,408,066.07	56,714.56	12.012.00		1,464,780.63 218,288.70	1,627,111.11 471,864.78
184,784.08	19,591.42	13,913.20 6,393.57		247,855.29	286,595.66
227,239.55 166,371.05	14,222.17 21,340.91	18,922.11		206,634.07	618,279.61
322,784.15	53,315.37	28,657.64		404,757.16	748,300.95
37,858.39	00,010.07	20,001.101		37,858.39	11,585.58
23,573.54	345.00	8,885.84		32,804.38	35,599.60
27,105.29				27,105.29	76,473.28
33,483.26				33,483.26	205,058.78
3,276.92				3,276.92 6,133.71	15,763.61
6,133.71 6,571.24				6,571.24	13,777.28
26,463.94				26,463.94	6,893.66
18,065.98				18,065.98	8,859.34
17,402.88	1.04			17,403.92	12,275.19
30,137.38	7.21			30,144.59	11,675.22
3,490.05				3,490.05	2,717.91
1,143.49	140 500 40	111.061.00		1,143.49	727 022 50
21,349.96	132,500.38	111,961.20		265,811.54	727,933.59
4,789,060.37 	751,069.55	325,384.89	11.51	5,865,526.32	12,866,716.34
1,083,999.45)	(40,250.23)	(400,001.68)	11,885.83	(1,512,365.53)	(6,781,643.48)
8,540,117.17	3,040,215.70	1,312,469.55	75,491.03	22,968,293.45	41,553,620.67
4,586.75	1,773.14	84,172.47	22 102 42	90,532.36	176,488.03
34,835.76	29,759.65	6,567.54	33,183.43	104,346.38	178,319.94 26,071.60
	33,072.91	1,011.04	400,000.00	434,083.95	453,029.00
2,074.26	62,722.13	23,095.61	4,598.67	92,490.67	508,639.31
	(31,785.22)	(321,498.18)		(353,283.40)	148,459.08
2,444.36		42,116.07		44,560.43	190,620.23
					448,708.38
					2,229,815.69
			4 500 040 04	4,500,049.94	94,030.81 2,622,750.06
			4,500,049.94		
			2,456,846.05	2,456,846.05	1,103,553.95
	3,135,758.31	1,147,934.10	7,470,169.12	30,337,919.83	49,734,106.75

### B. NOTES ON THE FINANCIAL STATEMENTS

#### Note on statement I. Assets and liabilities

#### ASSETS

- 7. Cash on hand, in transit and at banks. At 31 December 1965 these funds totalled \$6,460,563 (\$6,937,059 at 31 December 1964) including deposits against irrevocable letters of credit amounting to \$258,098, and funds held in special bank accounts and administered on behalf of UNRWA amounting to \$86,721. The UNICEF cash funds totalling \$6,373,842 (\$6,215,507 in 1964) included holdings in United States currency of \$744,899 and in other convertible currencies of \$797,233. The remaining holdings of \$4,831,710 were in forty-three currencies either non-convertible or with limited convertibility, requiring UNICEF to use these for procurement, freight and other expenditures in the relevant countries on lines which have been established over many years. Funds in currencies other than United States dollars were converted in the accounts at rates of exchange in effect at 31 December 1965 as established by the United Nations.
- 8. Investments. At 31 December 1965 UNICEF investments amounted to \$11,120.581 (compared with \$10,777,467 at 31 December 1964) and consisted of 91 days United Kingdom Treasury Bills (\$1,008,831) and time deposits with banks as listed in schedule A (\$10,111,750). Of this total, \$5,571,172 was in deposits in United States currency and \$5,549,409 in twelve other currencies. The average yield on investments during the year was 4.53 per cent, as compared with 3.68 per cent in 1964; income from investments and other interest-bearing bank accounts in 1965 amounted to \$514,806 as compared with \$600,473 in 1964.
- 9. Custodial investments. At 31 December 1965 these amounted to \$217,476 and consisted of funds held in trust by UNICEF on behalf of UNRWA, and placed on deposit with banks at interest until needed.
- 10. Deposits with governmental agencies and suppliers. These deposits amounted to \$2,446,334 at 31 December 1965, compared with \$3,462,237 at 31 December 1964, and included \$2,951 in respect of UNRWA funds. UNICEF funds (\$2,443,383) consisted of deposits with governmental procurement agencies in Australia, Canada, Japan and New Zealand totalling \$1,987,405, deposits with private concerns in the United States of America and Europe (\$220,820) and interest-bearing deposit with National Provident Fund in New Zealand (\$235,158).
- 11. Accounts receivable, advances, deposits, etc. These amounted to \$3,485,272 at 31 December 1965 compared with \$2,931,763 at 31 December 1964. The main items included in the total were, in round figures, (a) contributions collected by UNICEF Committees (United States \$1,800,000, Canada \$375,000), (b) Freedom-from-Hunger Campaign income in New Zealand (\$208,500), (c) amounts advanced to Governments and United Nations organizations for fellowships and other projects (\$585,000) and (d) freight and insurance claims (\$140,000).
- 12. Advance to the Greeting Card Fund. Advances totalling \$403,832 were made during the latter part of 1965 to cover additional production and promotion costs of the Greeting Card Fund over its working capital. Repayment will be made in 1966 from the proceeds of sales of the 1965 campaign. In view of increasing sales, after the closure of the Greeting Card Fund accounts for the period to 30 April 1966, a review of its working capital will be made to establish future needs.
- 13. Contributions receivable from Governments. The total of \$10,757,757 at 31 December 1965 (as compared with \$8,771,877 at 31 December 1964) included the sum of \$8,520,488 payable by the Government of the United States of America, against which UNICEF held at 31 December 1965 an irrevocable letter of credit in the amount of \$3,299,715 and received a further irrevocable letter of credit in February 1966 in the amount of \$3,376,769.

#### LIABILITIES

- 14. Accounts payable and unliquidated obligations. These amounted to \$2,326,446 at 31 December 1965 compared with \$2,811,915 at 31 December 1964. Of this sum approximately \$1,150,000 was payable in United States dollars. The main items included in the total were, in round figures, (a) accounts payable for supplies and equipment shipped, and freight thereon (\$1,120,000), (b) amounts due to Governments and governmental agencies (\$338,600), (c) amounts due to the United Nations and related agencies (\$338,800), (d) amounts owed to staff member under the Tax Equalization Fund (\$210,500), and (e) budgetary obligations outstanding (\$162,400).
- 15. Trust funds—Governments. The funds amounted to \$4,201,477 at 31 December 1965 as compared with \$3,963,558 at 31 December 1964. They consisted of unexpended balances of contributions made to UNICEF by assisted Governments (a) towards the implementation of UNICEF-aided projects for additional imported supplies and equipment and (b) towards the local administrative and related costs of UNICEF field offices. Schedule C gives a summary of the year's transactions for these two groups of funds.
- 16. UNRWA agency procurement account. The balance of this account at 31 December 1965 was \$299,999 compared with \$738,728 at 31 December 1964. It represents net funds made available to UNICEF by UNRWA for procurement operations on behalf of this agency under an agreement made in 1951. No UNICEF funds are

employed in these procurement operations. A fee of \$20,000 was paid by UNRWA to UNICEF in reimbursement of all costs incurred by UNICEF in the performance of these services in 1965.

- 17. Reserve for insurance. A reserve for insurance of \$200,000 was established in November 1950 when UNICEF adopted a policy of self-insurance. On the recommendation of the Board of Auditors the reserve was to be restored annually to the above level of \$200,000; a transfer of \$14,813 was required for this purpose in 1965. No major loss occurred during 1965. Disbursements towards general average contributions in 1965 totalled \$16,606 while balances returned to UNICEF in 1965 amounted to \$1,793.
- 18. Operating Fund. This fund represents the surplus of assets over liabilities and at 31 December 1964 amounted to \$25,196,491. The excess of income over expenditure in 1965 of \$2,667,402 brought the total of the Operating Fund to \$27,863,893 at 31 December 1965. Against the allocations for unfulfilled assistance at 31 December 1965 there were outstanding contractual commitments totalling \$6,203,300 for supplies and equipment, the deliveries of which had not been effected at this date. Of these commitments approximately \$2 million were payable in United States dollars.

# Note on statement II. Income and expenditure INCOME

- 19. Income from all sources in 1965 amounted to \$33,005,322 (\$32,881,566 in 1964), an increase of \$123,756 over the previous year.
  - 20. The distribution of 1965 income by sources is shown below:

TABLE 1. UNICEF INCOME IN 1965 BY SOURCE

<del></del>	
26,056	78.9
3,744	11.4
3,205	9.7
33,005	100.0
	3,744

21. The table below shows the amount of the increase in UNICEF income each year since 1956:

TABLE 2. UNICEF INCOME FROM ALL SOURCES

(In thousands of US dollars)

	Income	Increase over previous year
1956	19,819	
1957	20,716	897
958	23,008	2,292
1959	23,820	812
960	25, <b>7</b> 67	1,947
961	27,945	2,178
962	29,697	1,752
963	32,130	2,433
1964	32,882	752
1965	33,005	123

22. Contributions from Governments. A total of 117 Governments contributed to UNICEF in 1965 as compared with 121 in 1964. A list of the contributing Governments is given in schedule D. The Government of the United States of America again contributed \$12 million; other Governments contributed \$14,055,719 in 1965, compared with \$13,598,006 in 1964. The contribution for 1965 of the Government of the United States of America remained unchanged from the previous year, subject to the condition that it should not exceed 40 per cent of the total amount of governmental contributions to UNICEF. The same contribution and condition will continue for the year 1966. In addition to contributions to the central account of UNICEF, a number of Governments contributed funds to a value of \$2.9 million for additional imported supplies and equipment for the implementation of UNICEF-aided projects in their own countries, and have also provided funds equivalent to a further \$0.8 million towards the local administrative and related costs of UNICEF field offices (schedule C).

- 23. Private contributions. In 1965 these totalled \$3,743,834 compared with \$4,136,848 in 1964. Principal sources were Hallowe'en collections (mainly in the United States of America and Canada) which realized \$2,450,414, Freedom-from-Hunger campaigns (mainly in New Zealand, United Kingdom and Australia) which produced \$854,398 during the year, collections through National Committees for special projects (\$50,786) and general purposes (\$285,877) and donations from groups and individuals totalling \$102,359.
- 24. Other income. Income from other sources amounted to \$3,205,769 compared with \$3,146,712 in 1964, and consisted of the following:
- (a) Proceeds from the Greeting Card Fund. The sum of \$2,000,000 was transferred to UNICEF in 1965 from the net profits of the 1964 campaign (\$2,167,365). This compared with a transfer in 1964 of \$1,700,000 from the net profits of the 1963 campaign (\$1,731,324).
- (b) Income from investments. Income of \$514,806 was \$85,667 less than that received in 1964 (\$600,473), due to the decrease in the average of investment holdings in 1965 as compared with 1964. Apart from interest on United Kingdom Treasury Bills (\$32,701), this income was derived entirely from interest on deposit and other accounts with banks (\$482,105).
- (c) Income from staff assessment plan. Net income from the staff assessment plan of \$647,182 constituted an increase of \$64,962 over the 1964 income of \$582,220.
- (d) Income from agency procurement commission. In 1965 the amount reimbursed to UNICEF by UNRWA totalled \$20,000 of which \$4,500 was considered in reimbursement of administrative costs, and \$15,500 in reimbursement of costs of operational services.
- (e) Miscellaneous income. This totalled \$316,896 in 1965 (as compared with \$590,665 in 1964) and consisted of (i) sundry commissions and discounts, \$86,703; (ii) proceeds of the sale of surplus property, \$165,967; (iii) cancelled administrative obligations of previous years and refunds related thereto, \$31,482; (iv) recoveries from carriers, \$17,333; and (v) sundry receipts and refunds, \$15,411.
- (f) "Difference in exchange". This account showed a debit balance of \$347,766 (as compared with \$378,730 in 1964) due to the devaluation of some non-convertible currencies during the year.

#### EXPENDITURE

25. Expenditure in 1965 totalled \$30,337,920, a reduction of \$9,486,136. The following table gives the comparison of expenditures in summarized form for 1963, 1964 and 1965:

	1963	1964 (in US dollars)	1965
Supplies and equipment (inclusive of freight)	28,457,343	28,980,676	18,584,058
Fellowships and training grants	2,378,368	2,742,415	3,135,759
Project personnel	1,674,464	1,241,634	1,147,934
Other non-supply assistance	525,210	494,136	513,273
Operational services (gross)	3,617,201	4,129,708	4,500,050
Total assistance expenditure Administrative costs (gross)	36,652,586 2,231,393	37,588,569 2,235,487	27,881,074 2,456,846
Total expenditure	38,883,979	39,824,056	30,337,920

TABLE 3. COMPARISON OF EXPENDITURES BY MAIN CATEGORY

# Note on statement III. Budgetary authorizations, obligations incurred and unobligated balances of authorizations—administrative costs and costs of operational services

- 26. Expenditure for 1965 for administrative and operational services costs on a "gross" basis totalled \$6,956,896 (compared with \$6,365,195 for 1964) as shown in statement III.
- 27. Operational services consist of (a) cost of personnel and related services of the food conservation operation; (b) cost of personnel and related services of area and country offices; and (c) cost of personnel and related services of the procurement and shipping operation.
- 28. To establish the "net" administrative and operational services costs, deductions must be made from the gross expenditure shown in statement III for net income from the staff assessment plan and from procurement commission paid to UNICEF.
- 29. The following table presents a summary of budgetary authorizations, obligations incurred both gross and net, and the unobligated balances of authorizations for each of the eight organizational budget units:

<sup>&</sup>lt;sup>a</sup> Further details on programme expenditures are given in the appendix, tables 8 and 9, pages 30 and 31.

	Budgetary authoriza- tions (\$)	Administra- tion (\$)	Operational services (\$)	Total (\$)	Ratio of obligations incurred to budgetary authorizations (percentage)	Un- obligated balances of author- izations (\$)
I. International staff costs	3,894,000	1,272,644	2,617,351	3,889,995	99.9	4,005
II. Local costs  (a) New York Headquarters	1,333,600	905,421	420,134	1,325,555	99.4	8,045
(b) Field offices  1. East Asia and Pakistan (Bangkok)  2. South Central Asia (New Delhi)  3. Europe and North Africa  4. Africa, South of the Sahara  5. The Americas  6. Eastern Mediterranean  Total (gross)	211,100 112,900 663,300 426,200 280,800 153,300 7,075,200	278,781     2,456,846	182,701 110,701 353,118 399,324 275,729 140,992 4,500,050	182,701 110,701 631,899 399,324 275,729 140,992	86.5 98.1 95.3 93.7 98.2 91.9	28,399 2,199 31,401 26,876 5,071 12,308
		<b>,</b> ,	, ,	, ,		*********
Less:		(100 107)	(447.005)	(647 102)		
Staff assessment plan		(199,18 <b>7</b> ) (4,500)	(44 <b>7</b> ,995) (15,500)	(647,182) (20,000)		
Obligations incurred (net)		2,253,159	4,036,555	6,289,714		

<sup>30.</sup> The unobligated balances of budgetary authorizations totalling \$118,304 have been cancelled.

Table 5. Ratio of expenditure on assistance, operational services and administration to total expenditure

	1962		1963		1964		1965	
	\$	Per cent						
Programme expenditure Operational services (net)	25,263,745 2,761,403	84.48 9.24	33,035,385 3,223,344	86.25 8.42	33,458,861 3,682,918	85.39 9.40	23,381,024 4,036,555	78.81 13.60
	28,025,148	93.72	36,258,729	94.67	37,141,779	94.79	27,417,579	92.41
Administrative expenditure (net)	1,879,032	6.28	2,043,399	5.33	2,043,807	5.21	2,253,159	7.59
TOTAL	29,904,180	100.00	38,302,128	100.00	39,185,586	100.00	29,670,738 ————	100.00

<sup>32.</sup> The exceptional rise in programme expenditure in 1963 and 1964, as a result of the Board's revision of UNICEF's financial policy, produced declines in the ratio of administrative expenditure to total spending, despite increases in salaries and related costs which resulted in higher absolute administrative expenses. Reduced over-all expenditures and further increases in salaries and related costs raised the ratio to a higher level in 1965 than it was in 1962.

On termination of the agreement between the Government of the Republic of Indonesia and UNICEF the Country Office of UNICEF in Djakarta was closed in February 1965 and thirty-four locally recruited staff

<sup>31.</sup> Net total expenditure for 1965 (gross expenditure as shown in statement II, \$30,337,920, less income from staff assessment plan, \$647,182, and agency procurement commission, \$20,000) amounted to \$29,670,738. Net operational services expenditure of \$4,036,555 represented 13.60 per cent and administrative expenditure of \$2,253,159 7.59 per cent of the net total expenditure. The table below sets out a comparison with the years 1962, 1963 and 1964.

<sup>33.</sup> The costs of operational services followed somewhat along the same lines and increased even further, partly as a consequence of the increased operational activities required for the new types of UNICEF-assisted projects.

<sup>34.</sup> Ex gratia payments. In accordance with the requirements of financial rule 110.13 the following statement is submitted:

members were dismissed. In certain cases termination indemnities were paid for compassionate reasons in excess of those stipulated in the Staff Rules. The amount involved was non-convertible Indonesian rupiahs 4,800,000 which, at the operational rate of exchange at the time (I.Rup. 517.50 = \$US1.00), gave a United States dollars equivalent of \$9,275.36. The payments in question were made from funds held by the Djakarta Office from the sale of obsolete UNICEF supplies, the balance of which funds was handed over to the Indonesian Government on closure of the office.

(Signed) Henry R. LABOUISSE Executive Director

18 March 1966

#### Appendices

#### I. Allocations

The table below gives a comparison in summary form of the allocations made by the Executive Board in the years 1963, 1964 and 1965 and the year-end balances of unfulfilled allocations:

TABLE 6
(In US dollars)

	1963	1964	1965
Unfulfilled balances of allocations 1 January Allocations made Allocations cancelled	38,833,003 27,944,681 (1,114,079)	26,779,626 61,500,271 (817,176)	47,638,665 33,708,385 (1,275,023) <sup>a</sup>
Less:	65,663,605	87,462,721	80,072,027
Total expenditure	38,883,979	39,824,056	30,337,920
Unfulfilled balances of allocations 31 December	26,779,626	47,638,665	49,734,107

a E/ICEF/528/Rev.1, annex VI.

The following table gives a summary of 1965 allocations by programme and geographical area:

Table 7. Summary of allocations approved by the Executive Board in 1965 by programme and geographical area (In US dollars)

	Africa	East Asia and Pakistan	South Central Asia	Eastern Medi- terrancan	Europe	The Americas	Inter- regional	Total	Per cent
Long-range aid  Health	1,699,793	2,667,662	3,457,458	2,293,501	40,835	4,542,233	15,000	14,716,482	62.72
Health services	1,398,793	1,721,662	1,988,458	776,384	40,000	883,500	15,000	6,823,797	29.08
Disease control	301,000	946,000	1,469,000	1,517,117	835	3,658,733		7,892,685	33.64
MalariaBCG anti-tuberculosis vaccina-	75,000	35,000	268,000	1,352,000		3,658,000		5,388,000	22.97
tion Other tuberculosis control Trachoma Leprosy Other diseases	78,000 148,000	353,300 245,700 137,000 175,000	115,000 745,000 199,000 142,000	76,000 13,000 — 76,117		733 — — —		469,033 1,067,535 427,000 465,000	2.00 4.55 1.82 1.98
Nutrition	625,100	32,000	985,000	93,000	415,424	206,400	334,000	76,117 2,690,924	0.32 11.47
Applied nutrition	258,800 366,300	32,000	985,000	93,000	115,000 300,424	206,400	234,000	1,924,200 666,724 100,000	8.20 2.84 0.43
Family and child welfare	248,300	123,000	15,000	98,000	_	92,000	_	576,300	2.46
Education	1,832,900	467,000	1,101,000	233,000	14,000	393,000		4,040,900	17.22
Vocational training	141,800		222,000		35,000	_		398,800	1.70
Other	-					145,000	549,306	694,306	2.96
TOTAL, for long-range aid								23,462,785 345,073	100.00
REIGHT								23,462,785 3,100,000	100.00
TOTAL, for programme aid Estimated operational services for second Estimated administrative costs for second services.	ond semester	of 1965 a of 1965 a	nd first ser nd first ser	mester of 1 nester of 1	1966 1966			26,562,785 4,733,850 2,411,750	
				!	GRAND TO	OTAL, ALLO	CATIONS	33,708,385	

#### II. Programme expenditures

The expenditures on programmes in 1965 amounted to \$23,381,024. The following table gives a breakdown of these expenditures by programme, as compared with expenditures in the two previous years:

Table 8. Programme expenditures by programme, 1963, 1964, 1965 (including freight as part of the expenditure for the respective programmes)

(In thousands of US dollars)

19,099.5		
19 090 5		
17,077.0	22,493.8	16,288.3
10,050.1	11,797.1	7,966.6
54114	7.264.4	5,748.7
•		
	389 9	171.5
		1,222.0
		66.9
		571.0
		355.7
120.2		47.3
71.2		138.6
/1.2	140.2	130.0
5.0	_	
0.040.4	10.0007	0 221 7
9,049.4	10,096.7	8,321.7
5522	270.3	620.9
		2,095.4
		1,175.1
	,	176.6
		4.1
	0.5	<del></del>
6,768.5	5,693.0	4,072.1
537.3	1,058.1	939.0
958.8	2,161.7	2,799.2
208.7	396.8	287.1
	79.5	124.7
	110.7	01.0
00.0	119.7	91.0
27,639.4	32,002.6	24,601.4
713.2	602.8	292.0
28,352.6	32,605.4	24,893.4
4,682.8	853.5	(1,512.4
33,035.4	33,458.9	23,381.0
	5,411.4 102.9 373.9 1,485.7 218.4 652.7 728.2 71.2 5.0 9,049.4 552.2 2,661.4 3,385.0 167.6 2.3 6,768.5 537.3 958.8 208.7 ————————————————————————————————————	5,411.4       7,264.4         102.9       —         373.9       389.9         1,485.7       1,091.3         218.4       78.3         652.7       843.9         728.2       868.9         11.8       11.8         71.2       148.2         5.0       —         9,049.4       10,696.7         552.2       270.3         2,661.4       2,880.0         3,385.0       2,298.0         167.6       236.4         2.3       8.3         6,768.5       5,693.0         537.3       1,058.1         958.8       2,161.7         208.7       396.8         —       79.5         66.6       119.7         27,639.4       32,002.6         713.2       602.8         28,352.6       32,605.4         4,682.8       853.5

By main types of supplies and services, these expenditures were as follows:

Table 9. Programme expenditures 1963, 1964, 1965 by main type of supply (In thousands of US dollars)

1964 1965 3,603.6 3,149.4 3,692.1 DDT 147.9 2.0 Dieldrin ..... 6,104.8 3,612.4 4,815.5 Transport—vehicles ..... Vitamin A and D capsules and vitaminization of 574.0 396.8 653.3 skim milk ..... 334.3 161.8 Foods, miscellaneous ..... 258.8

	1963	1964	1965
Penicillin	52.8	31.9	53.1
Textiles and blankets	56.9	80.6	(0.3)
Soap	140.3	73.8	90.3
Whole milk	150.7	136.4	49.7
Equipment and supplies (other than above) Health services and family and child welfare Disease control	4,953.3 2,713.3	6,403.3 2,959.1	4,069.1 2,543.6
Milk conservation and high-protein food de-	2,710.0	2,737.1	2,010.0
velopment	2,949.7	1,863.2	1,035.4
Education and vocational training	573.2	1,286.4	1,150.2
Miscellaneous	957.5	1,189.5	<b>7</b> 55.8
Advisory services	2,984. <b>7</b>	4,581.1	5,225.7
TOTALS, excluding freight	25,011.5	29,315.6	22,295.0
Undistributed charges	4,681.1	853.5	(1,512.4)
Freight:			
On powdered milk	970.9	711.0	944.4
On other supplies	2,371.9	2,578.8	1,654.0
TOTALS, including freight	33,035.4	33,458.9	23,381.0

#### III. Bulk commodities

The main types of bulk commodities shipped in 1965 are given in the table below together with comparative figures for 1963 and 1964:

TABLE 10. BULK COMMODITIES (MAIN TYPES)

1963	1964	1965
(1:	n thousands of po	unds)
18,125.2	20,025.5	16,388.0
170.2	4.5	76.1
2,101.0	1,023.2	1,010.6
36,397.1	18,441.6	15,221.7
20,893.7	8,230.9	18,049.3
996.6	915.5	674.7
(In	thousands of ca	psules)
(In thousands of vials)		
498.3	286.0	309.0
	18,125.2 170.2 2,101.0 36,397.1 20,893.7 996.6 (In 314,757.5	(In thousands of po 18,125.2 20,025.5 170.2 4.5 2,101.0 1,023.2 36,397.1 18,441.6 20,893.7 8,230.9 996.6 915.5 (In thousands of ca 314,757.5 359,781.0

### IV. Milk

The quantities of powdered milk shown in table 10 above were supplied free to UNICEF for distribution through maternal and child welfare centres and schools, and are additional to the values of supplies and equipment sent to assisted countries as detailed in schedule E (except for the 31,032 pounds of purchased whole milk referred to below).

The United States Government provided 24,224,659 pounds of powdered skim milk and 9,046,300 pounds of vitamin fortified powdered skim milk from surplus stocks, free of cost at port of exit. Ocean freight on the milk (\$906,277) was paid by UNICEF as were the costs of vitaminizing 9,002,964 pounds of skim milk (\$162,708).

The Government of Switzerland donated, free ex plant, 639,778 pounds of powdered whole milk, the packing and freight costs for which (\$78,410) were paid by UNICEF. A further 3,900 pounds of powdered whole milk were received from funds collected in the United Kingdom for this purpose.

To complete programme requirements for powdered whole milk, 31,032 pounds were purchased in 1965.

#### V. Internal matching

The provision by Governments of local funds, facilities, services, supplies, personnel and other resources for the execution of programmes aided by UNICEF is known as "internal matching". For allocations made by UNICEF in 1965 totalling \$33.7 million the assisted Governments undertook to spend \$78.7 million, as shown in the following table:

TABLE 11. INTERNAL MATCHING (In thousands of US dollars)

	UNICEF allocations	Internal matching by Governments
I. Programme assistance		
Africa	4,559	16,008
East Asia and Pakistan	3,298	9,602
South Central Asia	5,781	13,934
Eastern Mediterranean	2,993	12,352
Europe	505	1,985
The Americas	5,379	24,385
Assistance benefiting more than one region	4,048	400
	26,563	78,666
II. Estimated operational services costs for second semester of 1965 and first semester of 1966	4,733	
II. Estimated administrative costs for second semester of 1965 and first semester of 1966	2,412	
GRAND TOTAL	33,708	78,666

In 1965 for each dollar allocated by UNICEF, the assisted Governments spent, or agreed to spend at a later date, an average of \$2.33.

#### VI. Financial policy

For information purposes, set out below are the guidelines of the financial policy which was adopted by the Executive Board in June 1961 (E/ICEF/431, paras. 165-170) and reviewed in June 1963 (E/ICEF/469, para. 14), and January 1964 (E/ICEF/492, para. 172):

- (a) \$25 million should be accepted as the target level for the operating fund (surplus of assets over liabilities), with the expectation that the amount would fluctuate between \$20 million and \$30 million.
  - (b) Outstanding commitments should not exceed \$30 million for any future year.
- (c) Allocations in future should be based on resources foreseen up to the time of the next Board session, with any error of estimate to be corrected in the following period.

At its June 1965 session, the Executive Board decided it was no longer necessary to review annually its financial policies (E/ICEF/528/Rev.1, para. 31).

# C. REPORT OF THE BOARD OF AUDITORS

- 1. The Executive Director of the United Nations Children's Fund submitted the following statements for certification by the Board of Auditors:
  - I. Statement of assets and liabilities;
  - II. Statement of income and expenditure;
  - III. Statement of budgetary authorizations, obligations incurred and unobligated balances of authorizations, administrative costs and costs of operational services.
- 2. The above statements for the year ended 31 December 1965 were examined as per our instructions and were found to be in accordance with the books and records of the Fund.
- 3. As stated in the Board of Auditors' report for 1964, the poor quality of DDT used by UNICEF for the malaria eradication programme has constituted a serious problem, both from a scientific and economic point of view. In 1965, an amount of \$5,388,000 was assigned by the Executive Board of UNICEF to the world malaria campaigns. The UNICEF Administration, after consultation with various specialized agencies, has now recognized the existence of this problem and is presently engaged in applying some of the necessary remedial measures, although these are reported not to have progressed "as fast as originally anticipated".
- 4. However, the Board considers that other measures should still be taken by the Administration in order to be in a position to evaluate the problem better and provide for its solution. The Board wishes to suggest that the following measures, among others, be considered:
- (a) To agree with the Governments of all the assisted countries on a system of selective tests, through which the necessary suspensibility of the product can be ascertained at the time of its utilization in the field;
- (b) To provide that utilization of the product be made within the manufacturers' guarantee period, so as to ensure the validity of claims that may be necessary to file with the producer of DDT.
  - 5. The Board is appreciative of the co-operation received.

(Signed) Mushtaq Ahmad, Pakistan Agustin Aljure, Colombia Roger Peltot, Belgium

# Part II UNICEF GREETING CARD FUND

# A. FINANCIAL REPORT FOR THE YEAR 1 SEPTEMBER 1964 TO 31 AUGUST 1965

#### Summary

- 1. The financial statements of the UNICEF Greeting Card Fund for the financial year 1 September 1964 to 31 August 1965, covering the 1964 sales campaign, are presented herewith. They comprise the following statements:
  - I. Statement of assets and liabilities as at 31 August 1965;
  - II. Statement of income and expenditure for the financial year from 1 September 1964 to 31 August 1965;
  - III. Statement of budgetary authorizations, obligations incurred and unobligated balances of authorizations for the financial year ended 31 August 1965.
- 2. As mentioned in previous reports, the Greeting Card Fund produces greeting cards and an engagement calendar from designs contributed by contemporary artists and illustrators of many nationalities. They acquaint people throughout the world with UNICEF, raise money for its assistance to child care programmes and exhibit to the public the designs of other countries. Many designs are related to children and reflect some of the common elements of the life of children everywhere. The cards and calendars are sold through the efforts of national committees and other voluntary agencies by mail order and direct sale.
- 3. In the 1964 campaign, sixteen different boxes were offered for sale containing a total of twenty-one new designs by fifteen artists. Approximately 37.8 million cards and 342,147 calendars were sold as compared with 30.6 million cards and 222,867 calendars sold in 1963. The 1964 campaign brought a net income of \$2.17 million (as compared with \$1.7 million in 1963). Preliminary estimates for the 1965 campaign indicate that 45 million cards and 400,000 calendars were sold, bringing a net income of \$2.8 million.
- 4. The following tabulation shows the volume of sales, gross income, costs and net income of the Greeting Card Fund over the three years 1962 to 1964:

Table 1. Sales, costs and income of the Greeting Card Fund 1962-1964

Campaign year <sup>a</sup>	Number of cards sold (1)	Gross incomeb (less commission, duties and taxes) (2)	Costs of production, promotion and administration (3)	Net income (4)
		US dollars	US dollars	US dollars
1962	26,415,000	2,623,051	1,010,168	1,612,883
1963	30,575,000	2,973,982	1,242,658	1,731,324
1964	37,768,000	3,707,317	1,539,952e	2,167,365

<sup>&</sup>lt;sup>a</sup> In these years, the "campaign year" ended on 31 August of the following calendar year.

<sup>b</sup> Includes: cards, the book "The Children Come Running" (see para. 16), engagement calendar (see paras. 2 and 16), interest on investments and other miscellaneous income (see para. 17).

eAs the end-August 1965 inventory exceeded by \$33,259 the value of the inventory 12 months earlier, this amount has been deducted from the 1964 production costs.

5. The following table shows the breakdown of sales as between countries in 1962, 1963 and 1964 and the percentage of increase or decrease in sales in the 1964 campaign over that for 1963.

Table 2. Sales of greeting cards, by area and country, 1962-1964

1962		19	62	196		Increase	
Country	Number of cards sold	Sales as Number of per cent		Sales as Number of per cent cards sold of total		Number of per cent cards sold of total	
North America							
United States of America	10,556,988 2,360,935	40.0 8.9	12,615,400 3,782,904	41.3 12.4	16,152,420 4,501,367	42.8 11.9	28.0 19.0
Europe							
United Kingdom of Great Britain and Northern Ireland Federal Republic of Germany	2,971,663 1,416,571	11.3 5.4	2,898,749 1,633,027	9.5 5.3	3,084,581 2,021, <b>77</b> 2	8.2 5.4	6.4 23.8

	196	2	15	963 1964		64	Increase
Country	Number of cards sold	Sales as per cent of total	Number of cards sold	Sales as per cent of total	Number of cards sold	Sales as per cent of total	of sales in 1964 over 1963 (per cent)
France	1,144,036	4.3	1,081,120	3.5	1,562,450	4.1	44.5
Denmark	697,264	2.6	890,442	2.9	1,127,667	3.0	26. <b>6</b>
Sweden	758,030	2.9	<b>7</b> 88,590	2.6	1,059,078	2.8	34.3
Netherlands	845,110	3.2	858,890	2.8	934,200	2.5	8.8
Switzerland	690,380	2.6	684,480	2.2	850,360	2.2	24.2
Norway	<b>7</b> 50 <b>,</b> 28 <b>7</b>	2.8	617,478	2.0	796,806	2.1	29.0
Other European countries	940,484	3.6	1,314,250	4.3	1,688,731	4.5	28.5
Australia and New Zealand	936,150	3.5	1,062,221	3.5	1,182,521	3.1	11.3
Asia	1,113,247	4.2	1,085,353	3.5	1,151,401	3.0	6.1
Middle and South America	691,533	2.6	848,343	2.8	1,088,371	2.9	28.3
Africa and Eastern Mediterranean	542,033	2.1	413,868	1.4	566,207	1.5	36.8
Totals	26,414,711	100.0	30,575,115	100.0	37,767,932	100.0	23.5

### Assets and liabilities as of 31 August 1965

#### ASSETS

- 6. Funds with banks amounted to \$13,820.
- 7. Investments consisted of a deposit of \$420,000 in a bank account, bearing interest at 4 per cent per annum.
- 8. Accounts receivable at 31 August 1965 totalled \$1,606,298, of which \$1,366,042 had been collected by December 1965.
- 9. Inventories of cards and books were valued at \$100,655 (cards \$93,610; books \$7,045), based on average production costs less depreciation.
- 10. Prepaid expenses amounted to \$980,397, of which \$980,087 was in respect of the 1965 campaign, and \$310 in respect of the 1966 campaign. The expenses for the 1965 campaign consisted of \$629,424 for the production of cards, \$76,251 for the production of calendars, \$152,141 for the printing of brochures, \$40,757 for duties and taxes and \$81,514 in miscellaneous costs (posters, promotion kits, other publicity material and certain equipment used for production purposes). The prepaid expenses for the 1966 campaign were in respect of paper and publicity material for the production of sample cards.

#### LIABILITIES

11. Accounts payable and other unliquidated obligations totalling \$21,771 comprised the following items:

(a)	Refunds due to staff members for federal and state income taxes	US dollars 7.124
(b)	Obligations outstanding in respect of staff, production, and promotion and	ŕ
(c)	publicity costs	14,593 54

12. The surplus of assets over liabilities, \$3,099,400, consisted of the working capital of \$932,035 brought forward from the 1963 campaign, and the net profit of \$2,167,365 earned in the campaign under review. Under the authority of the Executive Director, a sum of \$2,000,000 was transferred in September 1965 to the general resources of UNICEF, leaving a balance of \$1,099,400 to be used as working capital for the 1965 campaign.

# Working capital and transfers to the general resources of UNICEF

- 13. At its September 1959 session, the Executive Board, on the recommendation of the Committee on Administrative Budget, authorized the Executive Director to finance the approved budget of the Greeting Card Fund from the net income of the previous year's campaign and to transfer to the general resources of UNICEF any surplus of income remaining over and above the authorized budgetary estimates. The Board also agreed that this procedure should be followed in subsequent years (E/ICEF/391/Rev.1, para. 197).
- 14. The table below shows, for the three years 1962 to 1964, the working capital at the beginning of each financial year, the net income during the year, transfers to the general resources of UNICEF and the working capital retained for the campaign in the following year.

Table 3. Working capital, net income and transfers to the general resources of UNICEF, 1962-1964

(In US dollars)

Campaign year	Working capital at beginning of the financial year (1)	Net income during the year (2)	Surplus of assets over liabilities at end of the financial year (columns (1) plus (2)) (3)	Transfer to general resources UNICEFa (4)	Working capital for following year (5)
1962	687,828	1,612,883	2,300,711	1,400,000	900,711
1963	900,711	1,731,324	2,632,035	1,700,000	932,035
1964	932,035	2,167,365	3,099,400	2,000,000	1,099,400

a These amounts are shown in UNICEF accounts in the subsequent calendar year.

# Income and expenditure

#### INCOME

# Income from sales of greeting cards

15. During the 1964 campaign the equivalent of \$3,314,645 was realized from sales of cards in all countries (gross proceeds \$4,421,863, less commissions totalling \$1,107,218—or 25.04 per cent of the gross proceeds) for the 37,767,932 cards sold. The highest sales were in the United States of America (16,152,420 cards), Canada (4,501,367 cards) and the United Kingdom (3,084,581 cards). As in previous campaigns, the sale of greeting cards in the United States was the responsibility of the United States Committee for UNICEF, and the campaign in Canada was conducted by the National UNICEF Committee of the United Nations Association in Canada. In the United Kingdom, the 1964 campaign was the first to be conducted by the United Kingdom Committee for UNICEF. The campaign is conducted by national committees in many countries; in others, sales are made by the Greeting Card Fund directly. The able co-operation of the national committees and of a great number of voluntary organizations all over the world contributes greatly to the success of the campaigns.

# Income from sales of calendars and books

- 16. During the 1964 campaign, the third edition of the engagement calendar was produced and sold. Sales were made primarily in the United States of America, Canada, the United Kingdom and the Netherlands and realized a total of \$428,576 (gross proceeds \$579,425, less commissions totalling \$150,849) for the 342,147 calendars sold. In view of the success of the engagement calendar sales for the third year, future plans call for its production as a continuing feature. Sales of the book *The Children Come Running*<sup>1</sup> continued in 1964 and realized a total of \$607 (gross proceeds \$895, less commissions totalling \$288) for the 707 books sold. The production costs and the proceeds of sale, are divided equally between the Greeting Card Fund and the Revolving Fund for UNICEF Public Information.
  - 17. Interest on investments and other income totalled \$33,063, including:
  - (a) Interest on investments (\$11,873);
- (b) Other income (\$21,190), consisting of income from the staff assessment plan (\$11,234) and sundry receipts (\$9,956).

#### EXPENDITURE

18. About 44 per cent of the cost of production of the greeting cards was incurred for printing cards in sheet form and about 56 per cent for collating them with envelopes in boxes. During the 1964 campaign, 52,931,509 cards were printed as against 41,623,975 in 1963. Approximately 61 per cent were printed in the United States, 19 per cent in Denmark, 14 per cent in Canada, 4 per cent in the United Kingdom, and 2 per cent in Switzerland. Of the 40,300,220 cards collated, approximately 49 per cent were handled in the United States, 27 per cent in Denmark, 15 per cent in Canada and 9 percent in the United Kingdom. Table 4 below shows the unit cost per card sold.

<sup>1</sup> This book, published in 1960, contains reproductions of greeting card designs sold over the years and a text contributed by Elizabeth Coatsworth.

TABLE 4. UNIT COST PER CARD SOLD, 1962-1964

(In US currency)

	1964 campaign		1963 ca	ampaign	1962 ca	npaign
	37,767,932	cards sold	30,575,115	cards sold	26,414,711	cards sold
	Total expenditure: \$	Cost per card (cents)	Total expenditure \$	Cost per card (cents)	Total expenditure: \$	Cost per card (cents)
Staff costs	144,125	0.38	170,891	0.56	143,790	0.54
Productions costs Promotion costs and other	805,342 <sup>t</sup>	2.13	637,342°	2.08	519,720	1.97
expenses	412,270	1.09	323,684ª	1.06	295,736	1.12
	1,361,737	3.60	1,131,917	3.70	959,246	3.63

a Excluding payments of duties and taxes.

# Inventory as of 31 August 1965

19. As shown in tables 1 and 2 above, sales have increased substantially over the years. A broader selection of designs, combined with an increasing number of sales outlets, has resulted in large stocks spread throughout the world. At 31 August 1965, the total inventory amounted to 33,481,188 cards,<sup>2</sup> as compared with the inventory at 31 August 1964 of 21,170,663 cards. The major portion of the inventory was held in Europe and the United States. Losses in transit, shortages and free issues (samples) totalled 1,629,934 cards (approximately 2.2 per cent of the total cards to be accounted for). A total of 174,018 cards of old designs were found to be unmarketable and were destroyed. Inventories at 31 August 1965 were valued at \$100,655, of which \$93,610 was in respect to cards<sup>2</sup> and \$7,045 in respect of stocks of the book *The Children Come Running*. This valuation was based on average production costs less depreciation, which was taken at 80 per cent, reflecting an estimate that 20 per cent of the remaining cards may be sold in future campaigns.

#### Contingent liabilities

20. At 31 August 1965, unfulfilled contracts placed with suppliers in regard to the 1965 campaign (\$219,424) and the 1966 campaign (\$185,493) totalled \$404,917.

# Budgetary authorizations, obligations incurred and unobligated balances of authorizations

- 21. The Executive Board at its session in June 1964 approved the budget estimates of the Greeting Card Fund for the twelve-month period 1 September 1964 to 31 August 1965, totalling \$1,400,850 (gross), and authorized the Executive Director to spend an additional amount of up to 15 per cent of the gross budget, if necessary, to meet unpredictable costs of production and distribution, should they occur (E/ICEF/500, para. 75). Owing to an increased expectation of sales of cards and calendars (see E/ICEF/AB/L.50, para. 12), it was necessary for the Executive Director to act on this authorization, and to increase the gross budget from \$1,400,850 to \$1,610,978. Obligations incurred during the financial year amounted to \$1,573,211 leaving unobligated balances of authorizations totalling \$37,767; the balance of the allocation is therefore no longer required and has been cancelled.
- 22. The approved budget for the 1964 campaign provided for sixteen established posts, nine in New York and seven in London. During the sales season, additional temporary staff was employed when the volume of sales warranted it.

(Signed) Henry R. LABOUISSE Executive Director

31 January 1966

<sup>&</sup>lt;sup>b</sup> Consists of the value of inventory at 1 September 1964 (\$60,679), plus production costs for the period 1 September 1964 to 31 August 1965 (\$838,273), less the value of inventory at 31 August 1965 (\$93,610).

<sup>&</sup>lt;sup>c</sup> Consists of the value of inventory at 1 September 1963 (\$37,891), plus production costs for the period 1 September 1963 to 31 August 1964 (\$660,130), less the value of inventory at 31 August 1964 (\$60,679).

d After deducting the value of the cost of posters (\$361) for promotion of the book The Children Come Running.

<sup>&</sup>lt;sup>2</sup> Apart from 2,240,780 cards in sheet form, printed in 1964 and prior years, recorded as of no value.

# B. FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR 1 SEPTEMBER 1964 TO 31 AUGUST 1965

# UNICEF Greeting Card Fund

# Assets and liabilities as of 31 August 1965

(In US dollars)

	Assets	Liabilities			
Cash on hand and at banks		\$ 13,819.95 420,000.00	Accounts payable and other unliquidated obligate Working capital:	\$ 21,770.52	
		,	Balance as at 1 September 1964	2,632,035.35	
	Accounts receivable:		Less: Transfer to UNICEF	1,700,000.00	
41	UNICEF1,041,076.41UNICEF national committees548,468.79Miscellaneous16,752.65	1,606,297.85	Add: Excess of income over expenditure for	932,035.35	
	entories	100,655.45 980,397.46	the financial year ended 31 August 1965 as per statement of income and expenditure (statement II below)	2,167,364.84	3,099,400.19
		3,121,170.71			3,121,170.71

CERTIFIED CORRECT

(Signed) Stanley Sroka Comptroller APPROVED
(Signed) Henry R. Labouisse
Executive Director

Statement I

#### AUDIT CERTIFICATE

The above statement of assets and liabilities has been examined in accordance with our directions. We have obtained all the information and explanations that we have required, and we certify, as a result of the audit, that, in our opinion, the above statement is correct.

(Signed) Mushtaq Ahmad, Pakistan A. Aljure, Colombia R. Peltot, Belgium

# **UNICEF Greeting Card Fund**

# Income and expenditure for the financial year 1 September 1964 to 31 August 1965

(In US dollars)

Proceeds of sale:		
Greeting cards Calendars Books	4,421,863.41 579,424.76 895.18	
Less commission	5,002,183.35 1,258,354.96	3,743,828.39
Cost of goods sold:		
Inventories—1 September 1964  Production costs	67,396.80 1,016,816.04	
Less inventories—31 August 1965	1,084,212.84 100,655.45	983,557.39
Gross profit on sales	-	2,760,271.00
Staff costs Sales promotion costs and other expenses Duties and taxes	144,124.81 412,269.81 69,574.34	625,968.96
Net operating income		2,134,302.04
Interest on investments Other income	11,872.88 21,189.92	33,062.80
Excess of income over expenditure		2,167,364.84

CERTIFIED CORRECT
(Signed) Stanley SROKA
Comptroller

APPROVED
(Signed) Henry R. LABOUISSE
Executive Director

#### AUDIT CERTIFICATE

The above statement of income and expenditure has been examined in accordance with our directions. We have obtained all the information and explanations that we have required, and we certify, as a result of the audit, that, in our opinion, the above statement is correct.

(Signed) Mushtaq Ahmad, Pakistan A. Aljure, Colombia R. Peltot, Belgium

# **UNICEF Greeting Card Fund**

# Budgetary authorizations, obligations incurred and unobligated balances of authorizations for the financial year ended 31 August 1965

(In US dollars)

	Budgetary authorizations \$	Obligations incurred \$	Unobligated balances of authorizations
Chapter I. Staff costs			
Salaries and wages	135,150.00	129,398.47	5,751.53
Contributions, Staff Pension Fund	12,200.00	10,735.78	1,464.22
Dependency allowances	3,050.00	2,844.82	205.18
Contributions medical and social insurances	1,600.00	1,145.74	454.26
	152,000.00	144,124.81	7,875.19
Chapter II. Production costs			
Greeting cards	841,000.00	838,272.86	2,727.14
Calendars	180,000.00	178,543.18	1,456.82
	1,021,000.00	1,016,816.04	4,183.96
Chapter III. Sales promotion costs and other expenses			
Brochures printing	146,000.00	145,335.94	664.06
External and internal audit costs	8,000.00	8,000.00	
Freight	96,600.00	94,965.03	1,634.97
Maintenance, operation and rental of premises	58,128.00	53,959.51	4,168.49
Miscellaneous	13,700.00	11,459.25	2,240.75
Office equipment	6,200.00	3,078.22	3,121.78
Other equipment	4,400.00	4,370.24	<b>2</b> 9.76
Packing and mailing services	2,500.00	2,161.44	338.56
Postage	9,200.00	8,669.78	530.22
Publicity and promotion	40,250.00	36,495.04	3,754.96
Stationery and office supplies	3,700.00	3,388.01	311.99
Storage	38,500.00	30,462.25	8,037.75
Telephone and cables	2,800.00	2,711.18	88.82
Travel on official business	8,000.00	7,213.92	786.08
•	437,978.00	412,269.81	25,708.19
GRAND TOTAL	1,610,978.00	1,573,210.66	37,767.34

CERTIFIED CORRECT

(Signed) Stanley SROKA
Comptroller

Approved

(Signed) Henry R. LABOUISSE Executive Director

#### AUDIT CERTIFICATE

The above statement of budgetary authorizations, obligations incurred and unobligated balances of authorizations has been examined in accordance with our directions. We have obtained all the information and explanations that we have required, and we certify, as a result of the audit, that, in our opinion, the above statement is correct.

(Signed) Mushtaq Ahmad, Pakistan A. Aljure, Colombia R. Peltot, Belgium

#### C. REPORT OF THE BOARD OF AUDITORS

- 1. The Executive Director of the United Nations Children's Fund submitted the following statements for certification:
  - I. Statement of assets and liabilities;
  - II. Statement of income and expenditure;
  - III. Statement of budgetary authorizations, obligations incurred and unobligated balances of authorizations for the financial year ended 31 August 1965.
- 2. As reported last year, a consultant expert on management undertook a study of the Fund's operation and structural organization. To this date, however, such study has been limited to a "review of UNICEF forecasting activity and United States Committee order handling procedures". The Board of Auditors, in its report for the period 1 September 1962-31 August 1963, had recommended the appointment of a committee of experts to undertake a detailed study of "all aspects of the Fund's operation".

The Greeting Card Fund has grown and developed into an important commercial enterprise which is bringing in substantial funds that are ultimately transferred to UNICEF. However, the Fund's present internal organization suffers from inadequate accounting systems and procedures, lack of proper stock control, deficiencies in the system of receipt and delivery of goods, a shortage of qualified personnel to attend to the various activities, and, in a number of cases, from poor observance of regulations in ordering payments without proper vouchers of delivery or of receipt of goods.

4. The Board is appreciative of the co-operation and assistance received from all UNICEF and Greeting Card Fund staff.

(Signed) Mushtaq Ahmad, Pakistan Agustin Aljure, Colombia Roger Peltot, Belgium